

9 July 2024

Dear Shareholder,

## FY24 Quarter 4 update

During the quarter Macarthur continued its strategy to grow its social infrastructure businesses in Australia.

## Long Day Care

1) **Revenue growth** in FY24 being driven by ongoing growth in enrolments across Montessori Beginnings centres.



## Montessori Beginnings group RevPap

Revenue Per Available Place (RevPap) shows the daily revenue earnt by Montessori Beginnings for each child place operating.



2) **Moved into** Montessori Beginnings Brunswick which is the 10<sup>th</sup> operating Montessori Beginnings centre.



3) Progressed construction of the Montessori Beginnings Irymple property which will be the sister centre to the established Montessori Beginnings Mildura service. Once completed in late 2024 it will be the 11<sup>th</sup> operating Montessori Beginnings centre.





#### Land lease communities

1) Welcomed two new residents to their new homes in the Zest Yarrawonga community.

Testimonial from one of Zest Living Yarrawonga newest residents:

"I have resided at Zest Living, within Silverwood's Estate for just over 3 months and am delighted with the lifestyle opportunities this has afforded me. The magnificently appointed community centre, which contains an indoor heated swimming pool, gymnasium, function room, theatre, library, and a communal meeting room with its own dedicated kitchen, is within easy walking distance of my new home.

There are sealed walking tracks which wind through the Silverwood's Estate and along the beautiful Lake Mulwala shoreline, and the Sebel facility offers high-quality dining and entertainment options. I have made many new friends within the Zest Living Estate and would not hesitate to recommend it highly to anyone who is looking for a high quality, scenic, and peaceful living opportunity."



Please do not hesitate to contact me if you have any queries.

Yours faithfully Macarthur National Ltd

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Henry Townsing Chair



# **About Macarthur National**

Macarthur creates Social Infrastructure communities for families that seek to improve the lives of those who bring its spaces to life.



As an owner, developer and operator of Social Infrastructure communities Macarthur is focused on two identified Social Infrastructure sectors being:

Communities for Grandparents Residential Land Lease Communities



Macarthur is actively pursuing the strategic development of our residential land lease community housing division which operates under the Zest Living brand. We are focused on managing this expansion internally and to systematically increasing the scale of Zest Living in this growing market. Communities for Children Early Learning and Childcare



Macarthur remains committed to building on Montessori Beginnings proven track record and expertise in the Early Learning and Childcare sector. We are dedicated to advancing our presence and impact within this industry.



Toddler exploring and learning through block play

Established in 2018, Montessori Beginnings provides long day care childcare services utilising the 'Montessori' philosophy in teaching young children. The Montessori method, which is widely used in Western Europe and the USA, provides distinct choice for parents, enabling Montessori Beginnings to distinguish itself within the early learning and childcare sector.

Applying the ethos of child centered learning, which for the child is 'help me do it myself', Montessori Beginnings offers full or part-time learning and care services for children aged 6 weeks to 6 years. All children participate in a course of learning within age-specific groupings at Montessori Beginnings' purpose-built facilities.



Front view of the Swanhill centre

Little explorers on a big adventure

Igniting curiosity through a hands-on approach



Outside view of the Greenvale centre





Artists impression of Zest Living Yarrawonga

Established to service either semi-retired or retired people wishing to downsize or liberate equity and stored wealth in their current home to fund their lifestyle aspirations. Zest Living aims to provide a financially viable solution to residential living in retirement by separating home and land ownership, a model popular overseas but is in its infancy in Australia.

At Zest Living, residents purchase a house at a price typically less than the median home price and lease the underlying house lot from Zest Living for an annual fee on a long-term basis. This realises cash savings from excluding the land purchase component while also offering community living benefits such as broad companionship and access to exclusive communal recreational facilities within a gated community setting.



A group of residents enjoying an afternoon chat in the club house



Modern lawn bowling facilities available on site



Monthly activities such as swimming lessons



Making new friends and new memories with other residents



Picturesque lakeside at Zest Living Yarrawonga

